IN SUPPORT OF









# CAREER AND TRADING OPPORTUNITIES IN DERIVATIVES MARKET

LIVE FREE WEBINAR AVAILABLE ON 5 APRIL 2021 | 10.00 AM - 12.00 PM

You may be familiar with the stock market and Bursa Malaysia but have you heard about derivatives and Bursa Malaysia Derivatives?

## WHY DERIVATIVES MARKET?

You also may have heard about remisiers and dealers as investment professionals, but have you heard of futures broker representatives and derivatives traders?

Discover in this live session about the derivatives market, its products, who the players are and how you can trade or start your career in this market.

## OPEN FOR ALL UNIVERSITY STUDENTS TO ATTEND AND LEARN ABOUT:

- Capital and derivative markets and its functions.
- Differences between stock and derivatives market.
- Latest career opportunities in derivatives market

# THE WEBINAR COVERS

- What you need to know about the derivatives market
- Who are the derivatives market players?
  - Bursa Malaysia Derivatives (BMD) active and trending products
- Trading Mechanism & Strategies
- How to Start Your Career in Derivatives Market?

# HEAR FROM THE EXPERTS

- Loona Yap Bursa Malaysia Derivatives Berhad (BMD)
- **Royce Teh** Malaysian Futures Brokers Association (MFBA)
- Salleh Hassan Securities Industry Development Corporation (SIDC)

# ABOUT THE SPEAKERS



# LOONA YAP

Senior Manager, Marketing and Retail Development Bursa Malaysia Derivatives Berhad

Loona joined Bursa Malaysia Derivatives Berhad in 2016 and is currently Retail Development lead in its Marketing team. Her key responsibilities include strategizing and executing initiatives for promoting Malaysian derivatives to retail traders and

supporting industry stakeholders in running derivatives education programmes. She is also in charge of media planning and advertising to increase the brand visibility of the Exchange among domestic and international clientele base.

Prior to joining Bursa Malaysia Derivatives, Loona served in the Korean Government Trade-Investment Promotion Agency (Kotra) under the purview of the Ministry of Trade, Industry & Energy (MOTIE) of South Korea, where she promoted and facilitated trade activities between Korea and Malaysia through organising business matching activities and promotional events for Korean SME companies. She graduated from Taipei Shih Hsin University in 2010 with a Bachelor's Degree in Mass Communication.



#### **ROYCE TEH**

Malaysian Futures Brokers Association (MFBA)

Royce Teh is a professional trader since 2001, experienced in local and global futures products. He has conducted over 3000 investment seminars that includes educational training for private institutions, universities, colleges, broker firms and

private fund house. Through his training academy, he has coached both retail and professional investors in Malaysia, Singapore, China, Hong Kong, & Indonesia.

Possess an in-depth knowledge in Technical Analysis (TA) & Fundamental Analysis (FA) that can be applied to any trading instrument from a short term perspective to a longer term time frame. He is also an established commodities trainer in local market and Asia Pacific region. He was frequently invited by broker firm, public social media, investment bank to share his outlook and opinion on major commodities and financial market.

With 20 years in trading arena, he has successfully formulated time-tested "Price Traps" strategy that focus mainly on Strategy Analysis (SA) to identify profit potentialities. Through his guidance, he has been successfully guided investors to maximize profits while managing their risk to minimum level.



## SALLEH HASSAN

Securities Industry Development Corporation (SIDC)

Salleh Hassan brings with him years of experience in corporate governance and professional education.

Salleh is currently the Director of Professional Standards & Qualifications with the Securities Industry Development Corporation. He oversees the initiatives and activities that lead towards strengthening the competency and capacity of professionals in the Malaysian capital market via the industry-wide competency framework (ICF), certification and qualification.

As the subject matter expert on corporate governance, Salleh also leads in the development of curriculum, courses and industry insights initiatives. He was involved in a project to develop the ASEAN Corporate Governance Scorecard and thereafter, had been an assessor of the Malaysian, Philippines and Vietnamese listed companies against the Scorecard. He has also served as an Associate and as a member of the adjudication committee for the corporate governance award by the Minority Shareholders Watchdog Group (MSWG).

Salleh is a committee member of the Corporate Integrity System Malaysia initiative, a member of the National Advisory Group for the Business Integrity Country Agenda (BICA) study by Transparency International (TI-Malaysia), a member of the judging panel of the Malaysian Sustainability Reporting Award (MaSRA) organised by the Association of Chartered Certified Accountants (ACCA), and a member of the International Integrated Reporting Council Training Advisory Group.

He also advises corporations in their efforts to cultivate corporate governance culture and to develop effective sustainability reporting. He speaks regularly at local and international platforms to directors and senior management of listed and unlisted companies on corporate governance.

He was the Deputy Director of the Nottingham University Business School (Malaysia) between 2005 and 2009. He had published papers on financial reporting, accounting policy choice and corporate governance/sustainability issues and presented them at international conferences.

Salleh holds a Bachelor of Business (Hons) in Accounting & Finance and also a Master of Business (Accounting) from Edith Cowan University, Australia. He is a Fellow and member of the Board of Directors of the Institute of Corporate Directors Malaysia (ICDM).

# **PROGRAMME OUTLINE**

10.00 am - 10.45 am	Overview of the Malaysian capital market landscape
	<ul> <li>Bursa Malaysia Derivatives (BMD) Active and Trending Products</li> <li>Crude Palm Oil Futures (FCPO)</li> <li>Options on Crude Palm Oil Futures (OCPO)</li> <li>FTSE Bursa Malaysia Kuala Lumpur Composite Index (FBM KLCI)</li> <li>FTSE Bursa Malaysia KLCI Options (OKLI)</li> <li>Single stock futures (SSF)</li> <li>Mini FTSE Bursa Malaysia Mid 70 Index Futures (FM70)</li> <li>SPEAKER: Loona Yap Bursa Malaysia Derivatives Berhad (BMD)</li> </ul>
10.45 am - 11.15 am	Who Are the Derivatives Market Players?

SpeculatorsArbitrageurs

• Hedger

• Market makers

### Equity vs. derivatives market

- Transparency of the underlying market
- Settlement methods
- Margin call policies
- Market cycle: What months to trade?

## **Brokers Risk Management Policies**

What should an investor know when trading in derivatives market?

- Trading process
- Order types
- Type of traders

SPEAKER: Royce Teh Malaysian Futures Brokers Association (MFBA)

11.15 am - 11.45 am

## 5 am Start Your Career in Derivatives Market

- Trade for yourself Local participants
- Trade for others Derivatives representative \* licensing and regulatory requirements

SPEAKER: Salleh Hassan Securities Industry Development Corporation (SIDC)

Q & A

DERIVATIVES PROGRAMME FOR UNIVERSITY STUDENTS

