



# CAREER AND TRADING OPPORTUNITIES IN DERIVATIVES MARKET

LIVE FREE WEBINAR AVAILABLE ON

**8 FEBRUARY 2021** | 10.00 AM - 12.00 PM

## WHY DERIVATIVES MARKET?

You may be familiar with the stock market and Bursa Malaysia but have you heard about derivatives and Bursa Malaysia Derivatives?

You also may have heard about remisers and dealers as investment professionals, but have you heard of futures broker representatives and derivatives traders?

Discover in this live session about the derivatives market, its products, who the players are and how you can trade or start your career in this market.

## OPEN FOR ALL UNIVERSITY STUDENTS TO ATTEND AND LEARN ABOUT:

- Capital and derivative markets and its functions.
- Differences between stock and derivatives market.
- Latest career opportunities in derivatives market

## THE WEBINAR COVERS

- What you need to know about the derivatives market
- Who are the derivatives market players?
- Bursa Malaysia Derivatives (BMD) active and trending products
- Trading Mechanism & Strategies
- How to Start Your Career in Derivatives Market?

## HEAR FROM THE EXPERTS

- **Chan Yoon Sang** Bursa Malaysia Derivatives Berhad (BMD)
- **Royce Teh** Malaysian Futures Brokers Association (MFBA)
- **Salleh Hassan** Securities Industry Development Corporation (SIDC)

## ABOUT THE SPEAKERS



### CHAN YOON SANG

Manager, Institutional Development, Bursa Malaysia Derivatives Berhad (BMD)

Chan Yoon Sang has a Bachelor of Economics and Administration from the University of Malaya (UM). As Manager of Institutional Development in Bursa Malaysia Derivatives, he is responsible for onboarding, engaging and educating the Institutions in the South East Asia. He has a total of 5 years of experience with the Exchange and has covered several portfolios within the exchange which includes product and business development.

In between his time with BMD, Chan had spent 2 years working in one of the world's largest rubber manufacturers in Thailand as a Futures Trader. He was responsible for hedging and trading the company's exposure onto different exchanges including Tokyo Commodity Exchange (TOCOM), Singapore Exchange (SGX) and Thailand Futures Exchange (TFEX). Presently, Chan sits on the Malaysia Rubber Exchange, Price Review Committee (2020-2021) as a representative member.



### ROYCE TEH

Malaysian Futures Brokers Association (MFBA)

Royce Teh is a professional trader since 2001, experienced in local and global futures products. He has conducted over 3000 investment seminars that includes educational training for private institutions, universities, colleges, broker firms and private fund house. Through his training academy, he has coached both retail and professional investors in Malaysia, Singapore, China, Hong Kong, & Indonesia.

Possess an in-depth knowledge in Technical Analysis (TA) & Fundamental Analysis (FA) that can be applied to any trading instrument from a short term perspective to a longer term time frame. He is also an established commodities trainer in local market and Asia Pacific region. He was frequently invited by broker firm, public social media, investment bank to share his outlook and opinion on major commodities and financial market.

With 20 years in trading arena, he has successfully formulated time-tested "Price Traps" strategy that focus mainly on Strategy Analysis (SA) to identify profit potentialities. Through his guidance, he has been successfully guided investors to maximize profits while managing their risk to minimum level.



### SALLEH HASSAN

Securities Industry Development Corporation (SIDC)

Salleh Hassan brings with him years of experience in corporate governance and professional education.

Salleh is currently the Director of Professional Standards & Qualifications with the Securities Industry Development Corporation. He oversees the initiatives and activities that lead towards strengthening the competency and capacity of professionals in the Malaysian capital market via the industry-wide competency framework (ICF), certification and qualification.

As the subject matter expert on corporate governance, Salleh also leads in the development of curriculum, courses and industry insights initiatives. He was involved in a project to develop the ASEAN Corporate Governance Scorecard and thereafter, had been an assessor of the Malaysian, Philippines and Vietnamese listed companies against the Scorecard. He has also served as an Associate and as a member of the adjudication committee for the corporate governance award by the Minority Shareholders Watchdog Group (MSWG).

Salleh is a committee member of the Corporate Integrity System Malaysia initiative, a member of the National Advisory Group for the Business Integrity Country Agenda (BICA) study by Transparency International (TI-Malaysia), a member of the judging panel of the Malaysian Sustainability Reporting Award (MaSRA) organised by the Association of Chartered Certified Accountants (ACCA), and a member of the International Integrated Reporting Council Training Advisory Group.

He also advises corporations in their efforts to cultivate corporate governance culture and to develop effective sustainability reporting. He speaks regularly at local and international platforms to directors and senior management of listed and unlisted companies on corporate governance.

He was the Deputy Director of the Nottingham University Business School (Malaysia) between 2005 and 2009. He had published papers on financial reporting, accounting policy choice and corporate governance/sustainability issues and presented them at international conferences.

Salleh holds a Bachelor of Business (Hons) in Accounting & Finance and also a Master of Business (Accounting) from Edith Cowan University, Australia. He is a Fellow and member of the Board of Directors of the Institute of Corporate Directors Malaysia (ICDM).

## PROGRAMME OUTLINE

10.00 am - 10.45 am

### Overview of the Malaysian capital market landscape

Bursa Malaysia Derivatives (BMD) Active and Trending Products

- Crude Palm Oil Futures (FCPO)
- Options on Crude Palm Oil Futures (OCPO)
- FTSE Bursa Malaysia Kuala Lumpur Composite Index (FBM KLCI)
- FTSE Bursa Malaysia KLCI Options (OKLI)
- Single stock futures (SSF)
- Mini FTSE Bursa Mid 70 Index Futures (FM70)

**SPEAKER:** Chan Yoon Sang Bursa Malaysia Derivatives Berhad (BMD)

10.45 am - 11.15 am

### Who Are the Derivatives Market Players?

- Hedger
- Speculators
- Arbitrageurs
- Market makers

### Equity vs. derivatives market

- Transparency of the underlying market
- Settlement methods
- Margin call policies
- Market cycle: What months to trade?

### Brokers Risk Management Policies

What should an investor know when trading in derivatives market?

- Trading process
- Order types
- Type of traders

**SPEAKER:** Royce Teh Malaysian Futures Brokers Association (MFBA)

11.15 am - 11.45 am

### Start Your Career in Derivatives Market

- Trade for yourself – Local participants
- Trade for others – Derivatives representative
- \* *licensing and regulatory requirements*

**SPEAKER:** Salleh Hassan Securities Industry Development Corporation (SIDC)

### Q & A