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# **LICENSING EXAMINATION STUDY OUTLINE**

**For January to June 2019 Examinations  
(Issued in November 2018)**

## **Module 19B Advisory Services (Rules and Regulations) - Part B**

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(This document consists of 14 pages including the cover page)

## STUDY OUTLINE

### MODULE 19B: ADVISORY SERVICES (RULES AND REGULATIONS) - PART B

This examination is designed to test candidates' knowledge and understanding of the rules and regulations governing the advisory services in the Malaysian capital market. Candidates will need to pass this examination together with Module 19A: Advisory Services (Rules and Regulations) -Part A to be considered as having completed the rules and regulations examinations:

- (1) for an application for a Capital Markets Services Representative's Licence (CMSRL) to carry on the regulated activity of Advising on Corporate Finance;  
or
- (2) for those who intend to be employees of registered persons who carry out the capital markets activities as stipulated in Item 2, Part 1 of Schedule 4 of the Capital Markets and Services Act 2007.

Candidates are advised to refer to the Licensing Handbook for the detailed combination of examinations required for the relevant regulated activity.

Candidates are expected to possess good knowledge and understanding of the subject matter provided in the study outline and specified references. In addition, candidates are expected to have relatively strong capability in the application, analysis and evaluation of information in this study outline and its references. It is estimated that this module will require a minimum of 80 hours of study time. Candidates may need less or more depending on the education background and work experience.

Candidates are expected to update themselves with the latest changes relevant to this examination as all questions will be continuously updated to reflect these changes. Candidates are permitted to refer to their own prescribed reference materials during the examination. Note that no prescribed reference materials will be provided by the Securities Industry Development Corporation (SIDC). The prescribed reference materials brought into the examinations by candidates are subject to the terms and conditions of SIDC, details of which are set out in the terms and conditions of the SC licensing examinations.

The prescribed reference materials for this module are as follows:

**Guidelines, Codes and Practice Notes:**

- Equity Guidelines
- Principal Adviser Guidelines
- Guidelines on Due Diligence Conduct for Corporate Proposals
- Asset Valuation Guidelines
- Prospectus Guidelines
- Guidelines on Issuance of Corporate Bonds and Sukuk to Retail Investors
- Guidelines on Unlisted Capital Market Products under the Lodge and Launch Framework
- Issuer Eligibility Guidelines - Structured Warrants

Candidates are required to comply with the terms and conditions of the SC licensing examination. Severe penalties will be taken against candidates for any misconduct during the examination.

At the end of this study outline are 2 sample questions of various formats used in the Module 19B examination. The samples provided do not in any way reflect the level of difficulty or the subject-matter distribution of the actual examination. They are merely intended to familiarise candidates with the styles of multiple-choice questions used in the examination.

**EXAMINATION STRUCTURE**

Details of the examinations are as follows:

<b>Type of Questions</b>	Multiple-Choice
<b>Number of Questions</b>	30 questions
<b>Passing Mark</b>	70%
<b>Time Allocated</b>	60 minutes
<b>References /Text</b>	<input type="checkbox"/> Equity Guidelines <input type="checkbox"/> Principal Adviser Guidelines <input type="checkbox"/> Guidelines on Due Diligence Conduct for Corporate Proposals <input type="checkbox"/> Asset Valuation Guidelines <input type="checkbox"/> Prospectus Guidelines <input type="checkbox"/> Guidelines on Issuance of Corporate Bonds and Sukuk to Retail Investors <input type="checkbox"/> Guidelines on Unlisted Capital Market Products under the Lodge and Launch Framework <input type="checkbox"/> Issuer Eligibility Guidelines- Structured Warrants

## REFERENCES

The relevant references (acts, guidelines, codes, rules etc) for this examination can be obtained from the Securities Commission Malaysia website at [www.sc.com.my](http://www.sc.com.my) or may be purchased from:

**SIDC Shop, Ground Floor**

**3, Persiaran Bukit Kiara**

**Bukit Kiara**

**50490 Kuala Lumpur**

**Tel: (603) 6204 8665 / 8667**

For more information please visit the SIDC website at [www.sidc.com.my](http://www.sidc.com.my).

## LEARNING OBJECTIVES

Candidates are expected to have good knowledge, understanding and ability to apply in the following areas:

- The regulations governing the issue and offer of equity securities under the Securities Commission's Equity Guidelines
- The regulations setting out who can act as principal advisers for the submission of corporate proposals and the competency standards required
- The regulations governing the conduct of due diligence for corporate proposals by issuers, advisers and experts
- The regulations governing valuations of property assets in conjunction with corporate proposals for submission to the Securities Commission or for inclusion in prospectuses and circulars
- The regulations governing the issuance and registration of prospectuses
- The regulations governing the issue, subscription, purchase, invitation to subscribe or purchase corporate bonds or sukuk to retail investors
- The regulations that must be observed for the purposes of exclusively making available unlisted capital market products to sophisticated investors in Malaysia or persons outside Malaysia
- The regulations governing the issuers of structured warrants

## EXAMINATION SYLLABUS

The syllabus for this examination is divided into 2 sections and the maximum composition of questions from each section is as follows:

Section	Composition of Questions (Maximum)	Number of Questions (Maximum)
Section 1	60%	18
Section 2	80%	24

Details of the syllabus are as below:

**SECTION 1**

**EQUITY GUIDELINES**

**Part III: Submission and Implementation**

Chapter 9: Submission of Proposals

Chapter 10: Implementation of Proposals

**Part IV: Appendices**

**Part V: Schedules**

**Part VI: Practice Notes**

**PRINCIPAL ADVISER GUIDELINES**

**Chapter 1:** General

**Chapter 2:** Eligibility to Act as Principal Advisers

**Chapter 3:** Additional Eligibility Criteria for Principal Advisers Submitting Specific Corporate Proposals

**Schedules**

**GUIDELINES ON DUE DILIGENCE CONDUCT FOR CORPORATE PROPOSALS**

Chapter 1: General

Chapter 2: Definitions

Chapter 3: Mandatory Obligations

Chapter 4: Best Practices

Appendix

**PROSPECTUS GUIDELINES**

**Part I General Requirements**

Chapter 1 : General

Chapter 2 : Definitions and Interpretation

**Part II Contents of Prospectus**

**Division 1 : Equity**

Chapter 1 : Introduction

Chapter 2 : Prospectus Summary

Chapter 3 : Details of Offering

Chapter 4 : Information on Promoters, Substantial Shareholders, Directors, Key Senior Management and Key Technical Personnel

- Chapter 5 : Information on the Corporation
- Chapter 6 : Risk Factors
- Chapter 7 : Related Party Transactions
- Chapter 8 : Conflict of Interest
- Chapter 9 : Financial Information
- Chapter 10 : Reports by the Reporting Accountants
- Chapter 11 : Expert's Reports
- Chapter 12 : Additional Information
- Chapter 13 : Documents Available for Inspection
- Chapter 14 : Application for Shares
- Chapter 15 : Specific Requirements for an Infrastructure Project Corporation
- Chapter 16 : Specific Requirements for a Special Purpose Acquisition Company
- Chapter 17 : Specific Requirements for a Corporation with MOG Exploration or Extraction Assets

**Division 2 : Corporate Bonds and Sukuk**

- Chapter 1 : General
- Chapter 2 : Cover Page
- Chapter 3 : Inside Cover/First Page
- Chapter 4 : Time Table and Corporate Directory
- Chapter 5 : Information on the Corporate Bonds and Sukuk
- Chapter 6 : Risk Factors
- Chapter 7 : Information About Issuer/Substantial Shareholders/Directors/Key Management Personnel/Guarantor
- Chapter 8 : Financial Information
- Chapter 9 : Related-party Transactions/Conflict of Interest
- Chapter 10 : Rights of Holders of Corporate Bonds or Sukuk
- Chapter 11 : Information Relating to Bond/Sukuk Trustee and Trust Deed
- Chapter 12 : Expert's Reports
- Chapter 13 : Documents Available for Inspection
- Chapter 14 : Application for Corporate Bonds or Sukuk

**Division 3 : Structured Warrant**

- Chapter 1 : General
- Chapter 2 : Front Cover
- Chapter 3 : Inside Cover/First Page

- Chapter 4 : Time Table/Definitions/Table of Contents/Corporate Directory
- Chapter 5 : Details of Structured Warrants Offering
- Chapter 6 : Risk Factors
- Chapter 7 : Approvals and Conditions
- Chapter 8 : Experts' Statements/Reports
- Chapter 9 : Directors' Report
- Chapter 10 : Consents
- Chapter 11 : Documents Available for Inspection
- Chapter 12 : Application for Structured Warrants

**Division 5 : Abridged Prospectus**

- Chapter 1 : General
  - Chapter 2 : Cover Page
  - Chapter 3 : Inside Cover/First Page
  - Chapter 4 : Definitions/Table of Contents/Corporate Directory
  - Chapter 5 : Details of Rights Issue
  - Chapter 6 : Excess Applications
  - Chapter 7 : Purpose of Rights Issue and Utilisation of Proceeds
  - Chapter 8 : Risk Factors
  - Chapter 9 : Financial Effects of Rights Issue
  - Chapter 10 : Future Prospects
  - Chapter 11 : Working Capital, Borrowings, Contingent Liabilities and Material Commitments
  - Chapter 12 : Shareholder's Undertakings and Underwriting Arrangements
  - Chapter 13 : Specific Classes of Securities (if applicable)
  - Chapter 14 : Application for Securities
- Appendices

**Division 6 : Supplementary and Replacement Prospectus**

- Chapter 1 : General
- Chapter 2 : Contents of a Supplementary Prospectus
- Chapter 3 : Contents of a Replacement Prospectus

**Part III Procedures for Registration**

- Chapter 1 : Prospectus under Division 1 and 1A of Part II
- Chapter 2 : Prospectus under Division 2 and 2A of Part II



Chapter 3 : Prospectus under Division 3 of Part II (Structured Warrants)

Chapter 5 : Prospectus under Division 5 of Part II (Abridged Prospectus)

Appendices

**Part IV Prospectus Related Guidelines**

Division 1 : Plain Language Guide for Prospectuses

Division 2 : Electronic Prospectuses and Application Guidelines

Division 3 : Advertising Guidelines

Appendices

**SECTION 2**

**ASSET VALUATION GUIDELINES**

**Chapter 3: Appointment of Valuer**

Right of Appointment

Eligibility Requirements for Firm

General and Continuing Obligations

Independence of Valuer

Conflict of Interest

Professional Duty

Declaration

**Chapter 4: Valuation**

Basis of Valuation

Use of Assumptions

Breaches of Relevant Laws and Regulations

Valuation Approach and Methods of Valuation

Comparison Approach

Cost Approach

Income Capitalisation Approach

**Chapter 7: Requirements for Valuation of Specific Property Assets**

Part A: Valuation of Plant, Machinery and Equipment

Part B: Valuation of Development Property

Part C: Valuation of Joint Venture Interests

Part D: Forest Assessment Report

**Chapter 8: Submission of Report**

Procedures in Submitting Valuation Report

Valuation Report Checklist

Content of Submission of Valuation Reports for Property Assets

Fees and Charges

**Schedules**

**GUIDELINES ON ISSUANCE OF CORPORATE BONDS AND SUKUK TO RETAIL INVESTORS**

**Part A: General**

Chapter 1: Introduction

Chapter 2: Definitions

Chapter 3: Responsible Party

**Part B: Requirements for an Issuance of Corporate Bonds or Sukuk**

Chapter 4: Eligibility

Chapter 5: Rating Requirements

Chapter 6: Trustee and Trust Deed Requirements

Chapter 7: Implementation Time Frame

Chapter 8: Utilisation of Proceeds

Chapter 9: Mode of issuance

Chapter 10: Other Regulatory Approvals and Compliance with Relevant Laws and Guidelines

**Part C: Approval for an Issuance of Corporate Bonds and Sukuk**

Chapter 11: Approval

Chapter 12; Continuous Disclosure Obligations

Chapter 13: Revision to Principal Terms and Conditions

Chapter 14: Submission to the SC

**Part D: Additional Shariah Requirements for Sukuk**

Chapter 15: Roles and Responsibilities of Shariah Adviser

Chapter 16: Compliance with Shariah Rulings, Principles and Concepts

Chapter 17: General Shariah Rulings Applicable to Sukuk

Chapter 18: Shariah Rulings Applicable to Specific Types of Sukuk

Chapter 19: Revision to Terms and Conditions of Sukuk

**Part E: Requirements for Issuance of Sustainable and Responsible Investment Sukuk**

Chapter 20: Sustainable and Responsible Investment Sukuk

**Part F : Requirements for an Issuance of ASEAN Bonds and Sukuk**

Chapter 21 : ASEAN Bonds and Sukuk

**Part G : Requirements for Issuance of Corporate Bonds and Sukuk Under the Qualified Issuer Framework**

Chapter 22 : Qualified Issuer Framework

Appendices

**GUIDELINES ON UNLISTED CAPITAL MARKET PRODUCTS UNDER THE LODGE AND LAUNCH FRAMEWORK**

**Section A: General Requirements**

Chapter 1: Introduction

Chapter 2: Definitions

Chapter 3: Responsible Party

**Section B: Specific Requirements**

**Part 2: Structured Products**

Chapter 1: General

Chapter 2: Structure

Chapter 3: Lodgement

Chapter 4: Continuous Obligations

Chapter 5: Revision

Appendix

**Part 3: Corporate Bonds and Sukuk**

Chapter 1: General

Chapter 2: Structure

Chapter 3: Specific Requirements Applicable to Foreign Currency-denominated Corporate Bonds or Sukuk and NIDs or INIDs

Chapter 4: Lodgement

Chapter 5: Continuous Obligations

- Chapter 6: Revision
- Chapter 7: Sustainable and Responsible Investment (SRI) Sukuk
- Chapter 8: ASEAN Bonds and Sukuk
- Appendices

**Part 4: Asset-Backed Securities**

- Chapter 1: General
- Chapter 2: Structure
- Chapter 3: Lodgement
- Chapter 4: Continuous Obligations on Primary Collateralised Loan Obligations (CLO) Transactions
- Appendices

**Section C: Additional Requirements for Shariah-Compliant Unlisted Capital Market Products Under the Lodge and Launch Framework**

- Chapter 1: Approved Shariah Principles and Concepts for Shariah-Compliant Unlisted Capital Market Products Under the Lodge and Launch Framework
- Chapter 2: Roles and Responsibilities of Shariah Adviser
- Chapter 3: Compliance with Shariah Rulings, Principles and Concepts
- Chapter 4: General Shariah Rulings Applicable to Ringgit-Denominated Sukuk
- Chapter 5: Shariah Rulings Applicable to Specific Types of Ringgit-Denominated Sukuk
- Chapter 6: Revision to Terms and Conditions of Ringgit-Denominated Sukuk

**Section D: Transitional Provisions**

- Chapter 1: General
- Chapter 3: Structured Products
- Chapter 4: Corporate Bonds and Sukuk
- Appendices

**Lodgement Kit: Unlisted Capital Market Products under the Lodge and Launch Framework  
Introduction**

**Part 2: Structured Products**

- Section 1: Lodgement Form - Structured Product Programme
- Section 2: Pre-issuance Notification - Structured Product Series under a Structured Product Programme
- Section 3: Monthly Post-Issuance Report

**Part 3: Corporate Bonds and Sukuk**

- Section 1: Lodgement Form for Corporate Bonds or Sukuk
- Section 2: Post-issuance Notice for Corporate Bonds or Sukuk
- Section 3: Lodgement Form for Foreign Currency-Denominated Corporate Bonds or Sukuk Through a Roadshow
- Section 4: Post-Issuance Notice for Foreign Currency-Denominated Corporate Bonds Or Sukuk Through A Roadshow
- Section 5: Lodgement Form for Negotiable Instruments of Deposit (NIDs) or Islamic Negotiable Instruments of Deposit Programme (INIDs)
- Section 6: Post-Issuance Notice for NIDs or INIDs IProgramme
- Section 7: Information and Documents To Be Submitted To The SC For Post-Issuance Revision

**Part 4: Asset-Backed Securities**

- Section 1: Lodgement Form for ABS

**ISSUER ELIGIBILITY GUIDELINES - STRUCTURED WARRANTS**

- 1.0 General
- 2.0 Eligible Issuers of Structured Warrants
- 3.0 Requirements on Issuers
- 4.0 Supervisory Action
- 5.0 Submission of Declaration

Schedules

Appendix

## SAMPLE QUESTIONS AND ANSWERS

### Sample Question 1

Issuance of Islamic Securities involving a partnership arrangement between two or more parties to finance a business venture whereby all parties contribute capital either in the form of cash or in kind for the purpose of financing the business venture. Any profit derived from the venture will be distributed based on a preagreed profit sharing ratio, but a loss will be shared on the basis of capital contribution.

The above describes the Islamic principle of:

- |                |               |
|----------------|---------------|
| (A) Musharakah | (C) Murabahah |
| (B) Mudharabah | (D) Istisna'  |

### Sample Question 2

In relation to the right of appointment of principal advisers, what are the rights reserved for the Securities Commission?

- (i) Right to request for the appointment of an independent adviser
- (ii) Right not to allow submissions by the principal adviser in cases where the Securities Commission considers the principal adviser to be incapable of giving impartial advice
- (iii) Right to decline submissions of the principal adviser where the principal adviser has an interest in the outcome of the proposal
- (iv) Right to appoint a new principal adviser in place of the existing principal adviser

- |                              |                               |
|------------------------------|-------------------------------|
| (A) (i) and (iv) only        | (C) (ii), (iii) and (iv) only |
| (B) (i), (ii) and (iii) only | (D) All of the above          |

## Answers

Sample Question 1 - A

Sample Question 2 - B